

# Ready to Buy a Home?

The housing market is starting to shift, with more available homes for sale, and more competition from potential buyers. If you're looking to buy, use this guide to keep you on track to reach your goal — your next home!



FOR SALE



1

## Do Your Financial Homework

Review your overall budget including credit, savings, and debt. Now's also the time to tighten things up, fix any credit errors, and reduce expenses.

2

## Connect With a Lender

A qualified mortgage professional can advise you on loan options and buyer programs/grants or help you get preapproved.

3

## Let's Chat!

As a local real estate expert, I know our area inside out. I'll help you find homes that meet your "wants and needs."

4

## You Find 'The One'

I'll negotiate the best offer; at the price and timeline you want. I'll also work with the lender to ensure everything is in order.

5

## Your Mortgage is Approved

I'll be there every step of the way throughout the process.

I'd love to partner with you to help you find your next home! And if you're looking for a home outside our area, I can refer you to a great agent in my trusted network across North America.